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## **Reality behind supply chains**

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During my 20 years in the port sector, I have had a first-hand view of the critical importance of ports to Australian society. The nation's ports are the

beating heart of our economy connected by port supply chains as the arteries servicing the needs of businesses and consumers Without ports, we would struggle to meet our everyday needs.

Global shipping disruptions during Covid-19 have elevated public awareness of ports – with "supply chains" now in vogue as a topic of conversation

Yet ports are but one part of an interconnected supply chain that involves production, shipping landside transport (trucks and trains), warehousing and lastmile distribution. A disruption to any part of that supply chain has knock-on effects. Too often, ports are blamed for issues elsewhere in

the supply chain. Australia's ports and port supply chains have proven to be more resilient than those around the world. We have not experienced the queues of ships, trucks and trains that have been a

trucks and trans that have been a constant feature from Asia to the US and Europe. Our ports have dealt with unreliable ship arrivals – with less than 30 per cent to 40 per cent on time. While at overseas ports import containers are staving for long periods and congesting terminals, at Port Botany they are being cleared within three to four days. Where globally trucks are queuing for hours to be serviced at ports, at Port Botany trucks can arrive, collect a container and

depart within about 30 minutes. Shipping lines have increased ocean freight rates globally by 300-500 per cent, affecting Australian importers and exporters. Shipping line charges now make up around 80 per cent of the total cost to transport a



ontainer from ov eas to its end destination in NSW (compared with 58 per cent pre-Covid). These cost increases are not driven by port charges.

Australia is a mere 1 per cent of the global container market, with little influence on global supply chains, but our ports are critical domestically. In NSW, Port Botany is the gateway for containers and also handles one third of the state's fuel supply and almost all its demand for bitumen, LPG and bulk chemicals for manufacturing.

Port Botany contributes \$10.7bn a year to NSW gross state product and supports more than 52,000 jobs. Due to its national significance, Port Botany has

been purposefully developed over its 40 years to meet the ongoing trade growth needs of the state, through private and public investment.

Despite this, some are calling for investment in a new containe port at Newcastle. Such calls are based on claims the proposed terminal would deliver more competitive services and pricing. This rationale is not supported by the facts

Population drives container distribution in NSW, with Greater Sydney accounting for more than 60 per cent of NSW's population. NSW is an importdominant state-with Port Botany handling 1.4 million TEU (the standard measure of a

shipping containers) of full container imports but only 420.000 TEU of full container exports (only half of which originate from regional NSW) The state's biggest export is

of NSW's import containers, 80 per cent travel no further than

40km from Port Botany, servicing Sydney's population and business centres. Locating NSW's container port at the heart of this market reduces landside travel distances.

costs, congestion and greenhouse s emissions. By contrast, most containers arriving at Newcastle would need

to be transported by truck to Greater Sydney, some 200km

y. This would add more than 5000 truck movements a day on the MI between Newcastle and Sydney, worsening congestion and greenhouse gas emissions. Billions of taxpayer dollars would need to be spent on connecting infrastructure

between Newcastle and Sydney. A Newcastle container terminal would not generate

more trade volume but rather would share existing volume with the three competing stevedores at Port Botany. This would mean higher costs for users, as the costs to develop the new terminal need to be recovered. This additional cost is premature, as Port Botany is less than half full. NSW's container port policy

upports a second containe terminal - but at Port Kembla and only once Port Botany approaches capacity, to avoid premature investment that adds to supply chain costs. This makes sense, based on the specific features of NSW's container supply chains.

The importance of ports to our lives and work cannot be overstated.

Port planning in NSW is too important to be based on anything less than a solid understanding of our port supply chains

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